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Heating • Cooling • Energy Solutions • Insulation



5 THINGS YOU MUST KNOW WHEN CHOOSING AN HVAC CONTRACTOR



REPLACING YOUR HVAC SYSTEM IS A BIG STEP FOR ANY HOMEOWNER.

WHY?

Because when you invest in an HVAC system, you want the peace of mind that you're making a good decision. You want an HVAC unit that is proven to work. But even more importantly, you want to work with a contractor who you trust.

And that's completely understandable.

After all, using the wrong contractor can result in your unit being installed incorrectly, which will cost you more money and can even be potentially dangerous!

So, how can you be sure you're hiring the best HVAC contractor? Here are five things to consider.



1 - Is the HVAC contractor licensed, bonded, and insured?

Working in the heating, ventilation, and air conditioning (HVAC) industry requires specialized skills and training.

HVAC systems consist of various mechanical parts, and contractors need deep technical knowledge of heating and cooling equipment to install, maintain, and repair them.

Beyond that, contractors also need to know how to work with gas and electrical components safely. So, before you hire a company for heating and cooling your home, verify that the contractor meets the licensing requirements for your state.

For example, to work as an HVAC contractor in the state of Maryland, the Maryland Board of Heating, Ventilation, Air Conditioning and Refrigeration Contractors (HVACR) requires all contractors to be state-licensed and to carry and maintain a license bond.

In addition, most states require HVAC companies to have general liability insurance and property damage insurance to cover any accidents or injuries during the project.

In short, the best first step to immediately narrow your search for a contractor is to disqualify unlicensed HVAC contractors.

2 - How do the HVAC contractor's prices compare to other contractors?

You may be expecting us to tell you to check prices so you can get the lowest price for an HVAC unit.

Unfortunately, that's not true. While we want you to get the best price possible for the heating and cooling system in your home, we have to caution against contractors with prices significantly lower than others.

WHY?

Because prices far below the industry average often mean you are dealing with an unlicensed contractor.

Unlicensed contractors may employ technicians that aren't properly trained, and they may use inferior products. All of these shortcuts are what can allow an unlicensed contractor to quote cheaper prices than a licensed contractor.

If saving money is your goal, we suggest you look at reputable licensed contractors who offer discounts or promotions. This way, you can be confident you are receiving quality workmanship while still saving money.



3 - Check the Contractor's Reviews

Before hiring an HVAC contractor, it is always wise to do some research on the company.

A good starting point is to examine a contractor's reviews.

While few reviews may indicate a young company, bad reviews should raise flags!

Lot's of good reviews indicates a well-established company that does good work. Most likely, this is the kind of contractor you want doing your home's heating and cooling work.

If you want to go the extra mile, browse the company's website, and talk to your neighbors, friends, and co-workers. Perhaps one of them had HVAC work done recently and can refer you to a good contractor.

4 - Did the Contractor Inspect Your Home Before Providing An Estimate?

When providing you with prices, an HVAC contractor should always assess your home first.

Be cautious with telephone quotes. This is a red flag that you may have an unprofessional contractor. How can a contractor know what size unit to install if they don't evaluate your home to determine its unique heating and cooling needs?

Even if you provide the HVAC company with information about your existing unit over the phone, it doesn't compare to an in-person quote, because what's in your house may no longer be up to code or may have been wrong to begin with.

5 - Does The Contractor Offer a Guarantee and Warranty?

Another important factor to take into consideration when choosing an HVAC contractor in Maryland is to consider if they offer any product warranty or guarantees on labor.

If there are problems with the system after installation or if any parts are faulty, having a good guarantee and warranty in place will save you both time and money.

And it's perfectly acceptable to ask contractors about their warranties and guarantees. If they don't have anything in place, you may want to look elsewhere for an HVAC contractor.



FINDING THE BEST HVAC CONTRACTOR

There are many HVAC companies, each offering different qualities of service. Sifting through a long list of HVAC contractors may be tedious and time-consuming, but it's worth taking the time to do some research before hiring a contractor.

If you are looking for a reputable HVAC contractor in central Maryland, the Minnick's team would love to talk with you.

At Minnick's, we understand that you want to trust your HVAC contractor. That's why we aim to satisfy our customers - every time.

If our work isn't 100% right, it's 100% free.

But don't take our word for it! Check out the hundreds of reviews we have on Google - with an overall rating of 4.6 stars.

We hope we can work as your HVAC contractor in Maryland soon. Contact us today at 301-327-3038!